



Theodore Brown

Shareholder

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Licensed in Colorado

Overview

Known for his deep expertise in the real estate industry and his practical and creative approach to the practice of law, clients turn to Ted Brown to advise on complex issues involving real estate.

He regularly counsels his clients on acquisitions and dispositions, joint ventures, developments, leases, preferred equity investments, mezzanine financings, and construction and permanent loan facilities. He represents developers, REITs, private equity funds, institutional lenders, and owner-operators in deals spanning a wide range of asset classes including energy and renewable energy infrastructure, data centers, senior living and healthcare facilities, hotels and resorts, entertainment venues, and retail, office, and industrial properties.

Whether structuring a ground-up development, negotiating a capital stack for a value-add acquisition, or closing a multi-site portfolio sale, Ted works to deliver practical, business-minded counsel that moves transactions forward efficiently and protects his clients' interests at every stage.

Prior to practicing at Welborn Sullivan Meck & Tooley, P.C., Ted practiced at the Denver office of a leading international law firm.

Experience & Results

- A leading financial institution on numerous transactions for its senior living platform, including a \$115,000,000 portfolio sale-leaseback transaction, a \$330,000,000 disposition, and a \$150,000,000 acquisition, as well as related management agreements and joint ventures. *
- A publicly traded REIT on various transactions involving hotel, residential, and retail projects, including a mezzanine loan of \$1,500,000,000 for construction financing.*

Experience & Results (cont'd)

- The real estate aspects of acquisitions and dispositions of professional sports franchises, including franchises in the NBA, NFL, MLB, WNBA, and NWSL, and related stadium development matters.*
- The acquisition of numerous live music venues nationwide.*
- A Fortune 10 company on its renewable energy investments.*
- Developers and energy companies in all aspects of real estate, development, and financing matters for of energy generation projects of all kinds, including solar, wind, nuclear, and natural gas generation facilities.
- A publicly traded technology company with dispositions of data centers and data center leasing matters.*
- A large private equity firm with the sale of a large-scale portfolio of U.S. industrial properties at a price of more than US\$1bn.*
- A publicly traded REIT with multiple joint ventures for the management and operation of senior living portfolios.*
- A market-leading publicly traded REIT in connection with numerous acquisitions, dispositions, joint ventures and financing transactions, including multiple transactions in excess of \$1 billion.*
- A publicly traded medical office REIT with the multi-building redevelopment of a medical office campus in Colorado.*
- A real estate investment company in connection with a joint venture with a hotel operator, and the financing and acquisition of a portfolio of hotels and related retail property. *
- A large publicly traded food and beverage corporation on strategic transactions involving its large real estate portfolio, including significant acquisitions, dispositions, and leases of industrial and office properties.*
- A privately held real estate company's industrial platform in the acquisition, development, leasing, and disposition of industrial properties nationwide, in transactions exceeding US\$1bn in the aggregate.*
- A publicly traded REIT on various leasing and development entitlement issues in their industrial portfolio in Colorado.*
- A New York-based private equity fund on its acquisitions of multifamily properties nationwide.*

** Matter handled prior to joining Welborn Sullivan Meck & Tooley, P.C.*

Practice Areas

- Acquisitions/Dispositions
- Finance and Lending
- Joint Ventures
- Construction and Development
- Corporate Law
- Energy Transactions
- Leasing

Honors & Insights

- Super Lawyers: 2020–2026 Colorado Rising Star

Education

- J.D., University of Denver Sturm College of Law, 2014
- B.A., St. Edward's University, magna cum laude, 2009

Bar Admissions

- Colorado

Professional and Community Involvement

- Board Member, Sun Valley Kitchen & Community Center
- President and Board Member, TGB Foundation